

KA/mjc/NSI 004/13

26 March 2013

To: All NSI Systems Silver Approved Companies

Dear Colleague

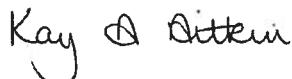
NSI is conscious of the ongoing difficult trading conditions for all in the security industry. We have therefore been looking at ways we can support and assist our approved companies through this continuing and lengthy period of economic hardship which, it seems, is set to continue.

In this year's price review we have adopted a conservative and sensitive approach balancing value for money with the need to maintain our own capabilities. However, the review has resulted in a small increase in the Head Office Fee and Day Rate for our Systems Silver companies. To offset this, and in recognition of how well most Systems Silver companies are performing, we are reducing the number of audit days required per year from two to one. The net effect of this is a reduction in the annual cost of maintaining your certification from £800 to £690 and in the investment of your time preparing for the audit.

We intend to adopt a risk based approach to this change. Those companies about whom we have no concerns will continue to receive the one day visit. However, if significant issues arise during the audit requiring further action NSI reserves the right, at any time during the certification period to insist on a revisit or to revert back to a two day annual surveillance regime to address them and protect the reputation of the scheme. Wherever possible, when Improvement Needs are raised, we will critically review the submission of evidence first as part of the corrective action before deciding if an additional day is needed.

This change will become effective from the 1st April 2013. If you have any questions please do not hesitate to contact either me or your Regional Auditor.

Yours sincerely



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