

RJ/LP/NSI 010 17

10 March 2017

To: All NSI Approved Companies

Dear Colleague,

NSI PRICING FOR 2017/18

NSI's client fee rates and other charges are reviewed annually and increases applied from 1st April each year.

This year the average increase being applied is 2%, in line with our policy to manage increases at or below the projected annual CPI rate for April, knowing commentators have cited other projections for CPI of up to 2.4% during 2017/18.

Increases applied vary around the 2% average to reflect the importance of rationalising prices for the long-term, whilst also holding prices where possible. This year we have decided not to pass on a significant increase from BSI for 'standards on subscription', but rather absorb it in view of the rationalisation in processing we are introducing in this area. We remain committed to controlling costs whilst delivering improvements in core service delivery. In 2016/17 we continued to invest in infrastructure renewal, mainly in IT and process simplification, securing the quality and resilience of our audits and customer service.

I would like to take this opportunity to thank you for maintaining your approval with NSI, with a special note of appreciation to those businesses who have successfully completed their transition to ISO 9001:2015. In so doing they have helped ensure NSI's leading position as the first specialist certification body in the sector to achieve its own accreditation to deliver this approval: in itself a credit to the NSI approved companies involved.

Yours sincerely,



Richard Jenkins
Chief Executive