

RJ/KL/NSI 003 18

19 February 2018

To: All NSI approved companies

Dear Colleague,

NSI PRICING FOR 2018/19

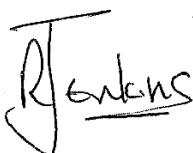
NSI's client fee rates and other charges are reviewed annually and increases applied from 1st April each year. This year the average increase being applied is 2.5%, in line with our policy of managing increases at or below the projected annual CPI rate for April.

Increases applied vary around the 2.5% average due to rounding, and in a small minority of cases as continuing steps toward consistency in pricing are made. In addition, we continue to hold true to last year's absorption of significant cost increases from BSI for 'Standards on Subscription' and remain committed to controlling costs whilst delivering improvements in core service delivery. 2017/18 was a year of significant infrastructure renewal, mainly in IT and process simplification and 'integrated audit' capability. We are continuing to make improvements in these areas.

Please note: Our cancellation policy for booked audits is also due to change from 10 working days to 15 working days for audits booked from the 1st April 2018 onwards.

I would like to take this opportunity to thank you for maintaining your approval with NSI, with a special note of appreciation to those businesses – over a third of gold approved companies - who have successfully led the transition to ISO 9001:2015. In so doing, they have ensured NSI continues to be well recognised as the leading expert within the industry.

Yours sincerely,



Richard Jenkins
Chief Executive